Form No. DMB 234 (Rev. 1/96) AUTHORITY: Act 431 of 1984 COMPLETION: Required PENALTY: Contract will not be executed unless form is filed

## STATE OF MICHIGAN DEPARTMENT OF MANAGEMENT AND BUDGET PURCHASING OPERATIONS P.O. BOX 30026, LANSING, MI 48909 OR

530 W. ALLEGAN, LANSING, MI 48933

December 27, 2006

#### CHANGE NOTICE NO. 2 TO

CONTRACT NO. <u>071B2001196</u>

## between THE STATE OF MICHIGAN and

NAME & ADDRESS OF VENDOR	TELEPHONE Colleen Bowman	
Seneca Medical	800-447-0225	
2435 N. Shaffer Park Drive	VENDOR NUMBER/MAIL CODE	
P.O. Box 399		
Tiffin, OH 44883	BUYER (517) 373-0301	
·	Sue Cieciwa	
Contract Administrator: Martiza Garcia-Strong		
Hospital Medical S	upplies - Statewide	
CONTRACT PERIOD: From: <b>January 1</b> ,	<b>2002</b> To: March 1, 2007	
TERMS	SHIPMENT	
Net 30 Days	As Requested	
F.O.B.	SHIPPED FROM	
Delivered	Tiffin, OH	
MINIMUM DELIVERY REQUIREMENTS		
N/A		

THIS CONTRACT IS AVAILABLE TO LOCAL UNITS OF GOVERNMENT.

#### **NATURE OF CHANGE (S):**

Effective immediately this Contract is hereby EXTENDED two months from January 1, 2007 to March 1, 2007.

Please Note: The buyer has been changed to Sue Cieciwa.

All other terms, conditions, specifications and pricing remain unchanged.

#### **AUTHORITY/REASON:**

Per DMB Purchasing Operations request by letter dated December 6, 2006 and vendor acceptance (Barb Bruns) by letter dated December 18, 2006.

TOTAL ESTIMATED CONTRACT VALUE REMIANS: \$15,000,000.00

Form No. DMB 234 (Rev. 1/96) AUTHORITY: Act 431 of 1984 COMPLETION: Required PENALTY: Contract will not be executed unless form is filed

#### STATE OF MICHIGAN DEPARTMENT OF MANAGEMENT AND BUDGET **ACQUISITION SERVICES** P.O. BOX 30026, LANSING, MI 48909 OR 530 W. ALLEGAN, LANSING, MI 48933

October 4, 2002

**CHANGE NOTICE NO. 1** TO

CONTRACT NO. 071B2001196

#### between THE STATE OF MICHIGAN and

WI I W				
NAME & ADDRESS OF VENDOR	TELEPHONE Colleen Bowman			
Seneca Medical	800-447-0225			
2435 N. Shaffer Park Drive	VENDOR NUMBER/MAIL CODE			
P.O. Box 399				
Tiffin, OH 44883	BUYER (517) 373-8622			
	Martiza Garcia-Strong			
Contract Administrator: Martiza Garcia-Strong				
Hospital Medical Sเ	upplies - Statewide			
CONTRACT PERIOD: From: January 1, 2	<b>2002</b> To: <b>January 1, 2007</b>			
TERMS	SHIPMENT			
Net 30 Days	As Requested			
F.O.B.	SHIPPED FROM			
Delivered	Tiffin, OH			
MINIMUM DELIVERY REQUIREMENTS				
N/A				

THIS CONTRACT IS AVAILABLE TO LOCAL UNITS OF GOVERNMENT.

#### **NATURE OF CHANGE (S):**

NOTE: Buyer and Contract Administrator has changed to Maritza Garcia-Strong, CPPB

**Alternative Payment Methods** 

**State Warrant/Procurement Card** 

The contractor will accept orders by fax, phone, e-mail or purchase order. Payment will be made using the State's Procurement Card (MasterCard) or State warrant. The contractor shall not add a transaction fee to the invoice for items ordered using the procurement card. The contractor will provide quarterly reports on procurement card spend beginning October 1, 2002.

The contract must adhere to the State of Michigan's Privacy Policy regarding personally identifiable information. If credit card information is stored it may only be used by the credit card holder and for that individual's ease or ordering. The contractor agrees not to release the State's buying statistics or credit card information to third parties.

To view State of Michigan pricing on line you must apply for a log on ID and password. Please call Customer Services at 1-800-447-0810 and ask for Alyssa at extension 223 or Ollie at extension 232 for assistance.

Contract 071B2001196 Change Notice No. 1 Page 2 of 2

#### **Returns**

If the item being returned was purchased using the procurement card please bring this to the attention of Customer Service when you call in the return. It is very important that Customer Service has this information to process the return correctly.

#### **Shortages/Broken Items**

Please report these items to Customer Service at Seneca Medical, not JPM Case (State of Michigan credit card company).

All other terms, conditions and specifications remain the same.

#### **AUTHORITY/REASON:**

Per DMB/OOP

Form No. DMB 234 (Rev. 1/96) AUTHORITY: Act 431 of 1984 COMPLETION: Required PENALTY: Contract will not be executed unless form is filed

#### STATE OF MICHIGAN DEPARTMENT OF MANAGEMENT AND BUDGET OFFICE OF PURCHASING P.O. BOX 30026, LANSING, MI 48909

January 2, 2002

530 W. ALLEGAN, LANSING, MI 48933

#### NOTICE TO CONTRACT NO. 071B2001196 between THE STATE OF MICHIGAN

and

NAME & ADDRESS OF VENDOR	TELEPHONE Colleen Bowman	
Seneca Medical	800-447-0225	
2435 N. Shaffer Park Drive	VENDOR NUMBER/MAIL CODE	
P.O. Box 399		
Tiffin, OH 44883	BUYER (517) 373-7368	
·	Corinne Sackrider	
Contract Administrator: Corinne Sackrider		
Hospital Medical Su	upplies - Statewide	
CONTRACT PERIOD: From: January 1,	<b>2002</b> To: <b>January 1, 2007</b>	
TERMS	SHIPMENT	
Net 30 Days	As Requested	
F.O.B.	SHIPPED FROM	
Delivered	Tiffin, OH	
MINIMUM DELIVERY REQUIREMENTS		
N/A		

#### THIS CONTRACT IS AVAILABLE TO LOCAL UNITS OF GOVERNMENT.

The terms and conditions of this Contract are those of ITB #07111000446, this Contract Agreement and the vendor's quote dated 8/16/01. In the event of any conflicts between the specifications, terms and conditions indicated by the State and those indicated by the vendor, those of the State take precedence.

**Estimated Contract Value:** \$15,000,000.00 Form No. DMB 234 (Rev. 1/96) AUTHORITY: Act 431 of 1984 COMPLETION: Required PENALTY: Contract will not be executed unless form is filed

# STATE OF MICHIGAN DEPARTMENT OF MANAGEMENT AND BUDGET OFFICE OF PURCHASING P.O. BOX 30026, LANSING, MI 48909 OR 530 W. ALLEGAN, LANSING, MI 48933

# CONTRACT NO. 071B2001196 between THE STATE OF MICHIGAN and

Date

а	nd	
NAME & ADDRESS OF VENDOR		TELEPHONE Colleen Bowman
Seneca Medical		800-447-0225
2435 N. Shaffer Park Drive		VENDOR NUMBER/MAIL CODE
P.O. Box 399		
Tiffin, OH 44883		BUYER (517) 373-7368
		Corinne Sackrider
Contract Administrator: Corinne Sackrider		
Hospital Medical S	upplies - State	ewide
CONTRACT PERIOD: From: January 1	, 2002	To: <b>January 1, 2007</b>
TERMS	SHIPMENT	-
Net 30 Days		As Requested
F.O.B.	SHIPPED FRO	MC
Delivered		Tiffin, OH
MINIMUM DELIVERY REQUIREMENTS		
N/A		
MISCELLANEOUS INFORMATION:	LINUTO OF O	OVEDNIMENT
THIS CONTRACT IS AVAILABLE TO LOCAL UNITS OF GOVERNMENT.		
	ure those of IT	R #07111000446 this Contract
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/ the specifications, terms and conditions in the vendor, those of the State take precede Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr	16/01. In the odicated by the oce.  Deement is awa	event of any conflicts between e State and those indicated by rded on the basis of our inquiry
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/ the specifications, terms and conditions in the vendor, those of the State take precede Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr bearing the ITB No. 071I1000446. A Purcharequirements of the State Departments are su delivery may be issued directly by the State Dorder Form.	16/01. In the odicated by the oce.  Deement is awase Order Formitted to the epartments thr	event of any conflicts between e State and those indicated by a rided on the basis of our inquiry rm will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/2 the specifications, terms and conditions in the vendor, those of the State take preceded Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr bearing the ITB No. 071I1000446. A Purcharequirements of the State Departments are su delivery may be issued directly by the State Departments.	16/01. In the odicated by the oce.  Deement is awase Order Formitted to the epartments thr	event of any conflicts between e State and those indicated by a rided on the basis of our inquiry rm will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/ the specifications, terms and conditions in the vendor, those of the State take precede Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr bearing the ITB No. 071I1000446. A Purcharequirements of the State Departments are su delivery may be issued directly by the State Dorder Form.	16/01. In the odicated by the oce.  Deement is awase Order Formitted to the epartments thr	event of any conflicts between a State and those indicated by a state on the basis of our inquiry rm will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase of the reof.
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/ the specifications, terms and conditions in the vendor, those of the State take precede Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr bearing the ITB No. 071I1000446. A Purcharequirements of the State Departments are su delivery may be issued directly by the State D Order Form.  All terms and conditions of the invitation to bid	dicated by the odicated by the odicated by the odicated by the odicated is awase order Formitted to the epartments thrusten are made a partment are made a partment in the odicated by the odi	event of any conflicts between a State and those indicated by a state on the basis of our inquiry rm will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase of the reof.
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/2 the specifications, terms and conditions in the vendor, those of the State take preceded Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agree bearing the ITB No. 071I1000446. A Purchar requirements of the State Departments are surdelivery may be issued directly by the State Dorder Form.  All terms and conditions of the invitation to bid FOR THE VENDOR:	16/01. In the odicated by the oce.  Deement is away ase Order Formitted to the epartments three are made a particular of the epartments.	event of any conflicts between a State and those indicated by a state and those indicated by a state on the basis of our inquiry m will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase of thereof.
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/ the specifications, terms and conditions in the vendor, those of the State take precede Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agr bearing the ITB No. 071I1000446. A Purcharequirements of the State Departments are su delivery may be issued directly by the State Dorder Form.  All terms and conditions of the invitation to bid FOR THE VENDOR:	16/01. In the odicated by the oce.  Deement is away ase Order Formitted to the epartments three are made a particular of the epartments.	event of any conflicts between e State and those indicated by a state and those indicated by a state on the basis of our inquiry m will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase of thereof.  ESTATE:  Signature ryn T. Jones, Deputy Director
The terms and conditions of this Contract a Agreement and the vendor's quote dated 8/2 the specifications, terms and conditions in the vendor, those of the State take preceded Estimated Contract Value: \$15,000,000.0 THIS IS NOT AN ORDER: This Contract Agree bearing the ITB No. 071I1000446. A Purchar requirements of the State Departments are surdelivery may be issued directly by the State Dorder Form.  All terms and conditions of the invitation to bid FOR THE VENDOR:	16/01. In the odicated by the oce.  Deement is awayse Order Formitted to the epartments three are made a par FOR THE	event of any conflicts between a State and those indicated by a state and those indicated by a state on the basis of our inquiry m will be issued only as the Office of Purchasing. Orders for ough the issuance of a Purchase of thereof.

Date

#### STATE OF MICHIGAN

#### **DEPARTMENT OF MANAGEMENT AND BUDGET**

**OFFICE OF PURCHASING** 

**CUSTOMER SERVICE DIVISION** 

HOSPITAL/MEDICAL/SURGICAL PRIME VENDOR CONTRACT

#### **TABLE OF CONTENTS**

TITLE PAGE		
SECT	ION I	1
	DARD CONTRACTUAL TERMS AND CONDITIONS	
OIAII	DAND CONTINACTORE TERMIC AND CONDITIONS	• •
I-A	PURPOSE	. 1
I-B	ISSUING OFFICE	
I-C	CONTRACT ADMINISTRATOR	. 1
I-D	CONTRACT TERM	. 2
I-E	COST LIABILITY	
I-F	RECYCLED CONTAINERS	. 2
I-G	ASSIGNMENT	
I-H	ORDER OF PRECEDENCE	. 2
I-I	NO WAIVER OF DEFAULT	. 4
I-J	REVISIONS	. 4
I-K	SEVERABILITY	. 4
I-L	GOVERNING LAW	. 4
I-M	PRIME CONTRACTOR RESPONSIBILITIES	. 4
I-N	NEWS RELEASES	. 4
I-O	TAXES	. 5
I-P	AUDIT	. 5
I-Q	DISCLOSURE	. 5
I-R	ACCOUNTING RECORDS	. 5
I-S	CONTRACT DISTRIBUTION	. 5
I-T	DELEGATION	. 5
I-U	INDEMNIFICATION	. 5
I-V	CONTRACTOR'S LIABILITY INSURANCE	. 7
I-W	CANCELLATION	
I-X	NON-DISCRIMINATION CLAUSE	11
I-Y	GENERAL	11
I-Z	NOTICE AND RIGHT TO CURE	12
I-AA	PACKAGING	12
	ION II	
REQU	JIREMENTS OF THE STATE'S MEDICAL/SURGICAL SUPPLY PROGRAM.	13
II-A	GOALS OF THE STATE'S MEDICAL/SURGICAL SUPPLY PROGRAM	13
II-B	BACKGROUND INFORMATION	
II-C	DEFINITIONS	_
II-D	SPECIFICATIONS	
II-E	F.O.B. POINT	
II-F	PRODUCTS COVERED AND AGENCY EXEMPTIONS	
II-G	PRODUCT EVALUATION	14

II-H	PRODUCT DISCOUNTS	
II-I	CATALOGS	
II-J	FILL RATES	15
II-K	SUBSTITUTIONS/BACKORDERS	16
II-L	ORDERING	16
II-M	ELECTRONIC FUNDS TRANSFER	16
II-N	DELIVERY	
II-O	EMERGENCY DELIVERY	17
II-P	PALLETIZING	17
II-Q	INSPECTION OF PRODUCT	
II-R	RETURNED GOODS POLICY	18
II-S	CUSTOMER SERVICE	18
II-T	BILLINGS	18
II-U	THIRD PARTY BILLINGS	
II-V	TRAINING AND EDUCATION	19
II-W	MANAGEMENT REPORTS	
II-X	PERFORMANCE REVIEWS	
II-Y	NEW SERVICE OPPORTUNITIES	21
II-Z	ADDITIONAL PRODUCTS AND SERVICES	
II-AA	NON-STATE AGENCY REQUIREMENTS	23
II-BB	ITEM LISTING PAGES	23
II-CC	INTERNET ACCESS	23
II-DD	PRICE	
II-EE	SITE VISITS	
II-FF	USAGE REPORTING - LOCAL UNITS OF GOVERNMENT	24
II-GG	USAGE REPORTING – STATE AGENCIES	24
II-HH	MARKUP COST SHEET	25

## SECTION I STANDARD CONTRACTUAL TERMS AND CONDITIONS

#### I-A PURPOSE

The purpose of this Contract is for the establishment of a five (5) year Contract for a prime vendor who will supply all State of Michigan agencies with medical/surgical supplies.

#### I-B ISSUING OFFICE

This Contract is issued by the Office of Purchasing, State of Michigan, Department of Management and Budget, hereinafter known as the Office of Purchasing, for the various State of Michigan departments hereinafter known as State agencies. Where actions are a combination of those of the Office of Purchasing and the State agencies, the authority will be known as the State.

The Office of Purchasing is the sole point of contact in the State with regard to all procurement and Contractual matters relating to the commodities and/or services described herein. The Office of Purchasing is the only office authorized to change, modify, amend, alter, clarify, etc., the specifications, terms, and conditions of this Contract. The Office of Purchasing will remain the SOLE POINT OF CONTACT throughout the procurement process until such time as the Director of Purchasing shall direct otherwise in writing (see paragraph below). All communications covering this procurement must be addressed to:

Department of Management and Budget
Office of Purchasing
Attn: Corinne Sackrider
2nd Floor, Mason Building
P. O. Box 30026
Lansing, Michigan 48909
e-mail: Sackriderc@state.mi.us

#### I-C CONTRACT ADMINISTRATOR

Upon receipt at the Office of Purchasing of the properly executed Contract Agreement, it is anticipated that the Director of Purchasing will direct that all State agencies be authorized to administer this Contract on a day-to-day basis during the term of this Contract. However, administration of this Contract implies no authority to change, modify, clarify, amend, or otherwise alter the prices, terms, conditions, and specifications of such Contract. That authority is retained by the Office of Purchasing. The Contract Administrator for this project is Corinne Sackrider.

#### I-D CONTRACT TERM

The term of this Contract will be for a five (5) year period and will commence with the issuance of this Contract. This will be from January 1, 2002 through December 31, 2006.

At the sole option of the State, this Contract may be extended for an additional sixty (60) days following the expiration of the original Contract or following any one-year extension of the Contract. This sixty (60) day extension shall be at the same terms and conditions which immediately preceded the extension, whether the original Contract or a one-year extension.

#### I-E COST LIABILITY

The State of Michigan is not liable for any cost incurred by the bidder prior to signing of this Contract. The State fiscal year is October 1st through September 30th. Contractor should realize that payments in any given fiscal year are contingent upon enactment of legislative appropriations. Total liability of the State is limited to terms and conditions of this Contract.

#### I-F RECYCLED CONTAINERS

The Contractor is encouraged to offer products packaged in containers using recovered materials suitable for the intended use. 'Recovered material' is defined as post-consumer waste (any products generated by a business or consumer which have served their intended end use, and which have been separated or diverted from solid waste for the purpose of collection, recycling, and disposition) and 'secondary waste' (industrial by-products and wastes generated after completion of a manufacturing process that would normally not be reused).

#### I-G ASSIGNMENT

The Contractor shall not have the right to assign this Contract or to assign or delegate any of its duties or obligations under this Contract to any other party (whether by operation of law or otherwise), without the prior written consent of the State. Any purported assignment in violation of this Section shall be null and void. Further, the Contractor may not assign the right to receive money due under the Contract without the prior written consent of the State Purchasing Director.

#### I-H ORDER OF PRECEDENCE

This Contract will consist of published addenda modifying the ITB, the contents of the ITB, and the Contractor's response to the ITB requirements. In case of disagreement, the ITB as modified by the published addenda will rule. The State of Michigan shall not be bound by any part(s) of any bidder's response to the ITB

that contains information, options, conditions, terms, or prices not requested nor required in the ITB.

#### I-I NO WAIVER OF DEFAULT

The failure of a party to insist upon strict adherence to any term of this Contract shall not be considered a waiver or deprive the party of the right thereafter to insist upon strict adherence to that term or any other term of this Contract.

#### I-J REVISIONS

This Contract may not be modified, amended, extended, or augmented except by a writing executed by the parties hereto, and any breach or default by a party shall not be waived or released other than in writing signed by the other party.

#### I-K SEVERABILITY

Each provision of a this Contract shall be deemed to be severable from all other provisions of this Contract and, if one or more of the provisions of this Contract shall be declared invalid, the remaining provisions of this Contract shall remain in full force and effect.

#### I-L GOVERNING LAW

This Contract shall in all respects be governed by, and construed in accordance with, the laws of the State of Michigan. Any dispute arising herein shall be resolved in the State of Michigan.

#### I-M PRIME CONTRACTOR RESPONSIBILITIES

The prime Contractor will be required to assume responsibility for all Contractual activities offered in this Contract, whether or not that Contractor performs them. Further, the State will consider the prime Contractor to be the sole point of contact with regard to Contractual matters, including payment of any and all charges resulting from this Contract. If any part of the work is to be subcontracted, responses must include a list of subcontractors, including firm name and address, contact person and a complete description of work to be subcontracted. The State reserves the right to approve subcontractors and to require the primary Contractor to replace subcontractors found to be unacceptable. The Contractor is totally responsible for adherence by the subcontractor to all provisions of this Contract. Any change in subcontractors must be approved by the State, in writing, prior to such change.

#### I-N NEWS RELEASES

News releases pertaining to this Contract or project to which it relates shall not be made without prior written State approval, and then only in accordance with the explicit written instructions from the State. No results of the activities associated with this Contract are to be released without prior written approval of the State and then only to persons designated.

#### I-O TAXES

The State of Michigan is exempt from Federal Excise Tax, State or Local Sales Tax. Contract prices shall not include such taxes. Exemption Certificates for Federal Excise Tax will be furnished upon request.

#### I-P AUDIT

The Office of Purchasing and/or its designee with ten (10) days written notice to the Contractor will be allowed in-house audit privileges of vendor's records to determine if the Contractor is complying with the requirements of the Contract.

#### I-Q DISCLOSURE

All information in a bidder's proposal and any Contract resulting from this ITB is subject to the provisions of the Freedom of Information Act, 1976 Public Act No. 442, as amended, MCL 15.231, et seq.

#### I-R ACCOUNTING RECORDS

The Contractor and all subcontractors shall maintain all pertinent financial and accounting records and evidence pertaining to the Contract in accordance with generally accepted principles of accounting and other procedures specified by the State of Michigan. Financial and accounting records shall be made available, upon request, to the State of Michigan, its designees, or the Michigan Department of Auditor General at any time during the Contract period and any extension thereof, and for three years from expiration date and final payment on the Contract or extension thereof.

#### I-S CONTRACT DISTRIBUTION

The Office of Purchasing shall retain the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by the purchasing office.

#### I-T DELEGATION

The Contractor shall not delegate any duties or obligations under this Contract to a subcontractor other than a subcontractor named in the bid unless the State Purchasing Director has given written consent to the delegation.

#### I-U INDEMNIFICATION

#### 1. General Indemnification

The Contractor shall indemnify, defend and hold harmless the State, its departments, divisions, agencies, sections, commissions, officers, employees and agents, from and against all losses, liabilities, penalties, fines, damages and claims (including taxes), and all related costs and expenses (including

reasonable attorneys' fees and disbursements and costs of investigation, litigation, settlement, judgments, interest and penalties), arising from or in connection with any of the following:

- (a) any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from (1) the product provided or (2) performance of the work, duties, responsibilities, actions or omissions of the Contractor or any of its subcontractors under this Contract.
- (b) any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from a breach by the Contractor of any representation or warranty made by the Contractor in the Contract;
- (c) any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or related to occurrences that the Contractor is required to insure against as provided for in this Contract;
- (d) any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from the death or bodily injury of any person, or the damage, loss or destruction of any real or tangible personal property, in connection with the performance of services by the Contractor, by any of its subcontractors, by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable; provided, however, that this indemnification obligation shall not apply to the extent, if any, that such death, bodily injury or property damage is caused solely by the negligence or reckless or intentional wrongful conduct of the State;
- (e) any claim, demand, action, citation or legal proceeding against the State, its employees and agents which results from an act or omission of the Contractor or any of its subcontractors in its or their capacity as an employer of a person.

#### 2. Patent/Copyright Infringement Indemnification

The Contractor shall indemnify, defend and hold harmless the State, its employees and agents from and against all losses, liabilities, damages (including taxes), and all related costs and expenses (including reasonable attorneys' fees and disbursements and costs of investigation, litigation, settlement, judgments, interest and penalties) incurred in connection with any action or proceeding threatened or brought against the State to the extent that such action or proceeding is based on a claim that any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or the operation of such equipment, software, commodity or service, or the use or reproduction of any documentation provided with such equipment, software, commodity or service infringes any United States or

foreign patent, copyright, trade secret or other proprietary right of any person or entity, which right is enforceable under the laws of the United States. In addition, should the equipment, software, commodity, or service, or the operation thereof, become or in the Contractor's opinion be likely to become the subject of a claim of infringement, the Contractor shall at the Contractor's sole expense (i) procure for the State the right to continue using the equipment, software, commodity or service or, if such option is not reasonably available to the Contractor, (ii) replace or modify the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if such option is not reasonably available to Contractor, (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

#### 3. Indemnification Obligation Not Limited

In any and all claims against the State of Michigan, its departments, boards, agencies, commissions, officers, employees, and agents, by any employee of the Contractor or any of its subcontractors, the indemnification obligation under the Contract shall not be limited in any way by the amount or type of damages, compensation or benefits payable by or for the Contractor or any of its subcontractors under worker's disability compensation acts, disability benefits acts, or other employee benefits acts. This indemnification clause is intended to be comprehensive. Any overlap in subclauses, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other subclause.

#### 4. Continuation of Indemnification Obligation

The duty to indemnify will continue in full force and effect notwithstanding the expiration or early termination of the Contract with respect to any claims based on facts or conditions, which occurred prior to termination.

#### I-V CONTRACTOR'S LIABILITY INSURANCE

The Contractor shall purchase and maintain such insurance as will protect him from claims set forth below which may arise out of or result from the Contractor's operations under the Contract (Direct Purchase Order), whether such operations be by himself or by any Subcontractor or by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable:

(1) Claims under workers' compensation, disability benefit and other similar employee benefit act. A non-resident Contractor shall have insurance for benefits payable under Michigan's Workers' Compensation Law for any employee resident of and hired in Michigan; and as respects any other employee protected by workers' compensation laws of any other State the Contractor shall have insurance or participate in a mandatory State fund to cover the benefits payable to any such employee.

(2) Claims for damages because of bodily injury, occupational sickness or disease, or death of his employees.

- (3) Claims for damages because of bodily injury, sickness or disease, or death of any person other than his employees, subject to limits of liability of not less than \$300,000 each occurrence and, when applicable \$300,000 annual aggregate, for non-automobile hazards and as required by law for automobile hazards.
- (4) Claims for damages because of injury to or destruction of tangible property, including loss of use resulting therefrom, subject to a limit of liability of not less than \$50,000 each occurrence for non-automobile hazards and as required by law for automobile hazards.
- (5) Insurance for Subparagraphs (3) and (4) non-automobile hazards on a combined single limit of liability basis shall not be less than \$300,000 each occurrence and when applicable, \$300,000 annual aggregate.

The insurance shall be written for not less than any limits of liability herein specified or required by law, whichever is greater, and shall include contractual liability insurance as applicable to the Contractor's obligations under the Indemnification clause of the Contract (Direct Purchase Order).

BEFORE STARTING WORK THE CONTRACTOR MUST FURNISH TO THE OFFICE OF PURCHASING, CERTIFICATE(S) OF INSURANCE VERIFYING LIABILITY COVERAGE. THE CONTRACT OR DIRECT PURCHASE ORDER NO. MUST BE SHOWN ON THE CERTIFICATE OF INSURANCE TO ASSURE CORRECT FILING. These Certificates shall contain a provision that coverage afforded under the policies will not be cancelled until at least fifteen days prior written notice bearing the Contract No. or Direct Purchase Order No. has been given to the Director of Purchasing.

#### I-W CANCELLATION

The State may cancel this Contract without further liability or penalty to the State, its departments, divisions, agencies, offices, commissions, officers, agents and employees for any of the following reasons:

1. Material Breach by the Contractor. In the event that the Contractor breaches any of its material duties or obligations under the Contract, which are either not capable of or subject to being cured, or are not cured within the time period specified in the written notice of breach provided by the State, or pose a serious and imminent threat to the health and safety of any person, or the imminent loss, damage or destruction of any real or tangible personal property, the State may, having provided written notice of cancellation to the Contractor, cancel this Contract in whole or in part, for cause, as of the date specified in the notice of cancellation.

In the event that this Contract is cancelled for cause, in addition to any legal remedies otherwise available to the State by law or equity, the Contractor shall be responsible for all costs incurred by the State in canceling the Contract, including but not limited to, State administrative costs, attorneys fees and court costs, and any additional costs the State may incur to procure the services required by this Contract from other sources. All excess reprocurement costs and damages shall not be considered by the parties to be consequential, indirect or incidental, and shall not be excluded by any other terms otherwise included in the Contract.

In the event the State chooses to partially cancel this Contract for cause charges payable under this Contract will be equitably adjusted to reflect those services that are cancelled.

In the event this Contract is cancelled for cause pursuant to this section, and it is therefore determined, for any reason, that the Contractor was not in breach of Contract pursuant to the provisions of this section, that cancellation for cause shall be deemed to have been a cancellation for convenience, effective as of the same date, and the rights and obligations of the parties shall be limited to that otherwise provided in the Contract for a cancellation for convenience.

- 2. Cancellation For Convenience By the State. The State may cancel this Contract for its convenience, in whole or part, if the State determines that such a cancellation is in the State's best interest. Reasons for such cancellation shall be left to the sole discretion of the State and may include, but not necessarily be limited to (a) the State no longer needs the services or products specified in the Contract, (b) relocation of office, program changes, changes in laws, rules, or regulations make implementation of the Contract services no longer practical or feasible, and (c) unacceptable prices for additional services requested by the State. The State may cancel the Contract for its convenience, in whole or in part, by giving the Contractor written notice 30 days prior to the date of cancellation. If the State chooses to cancel this Contract in part, the charges payable under this Contract shall be equitably adjusted to reflect those services that are cancelled.
- 3. In the event that funds to enable the State to effect continued payment under this Contract are not appropriated or otherwise made available. The Contractor acknowledges that, if this Contract extends for several fiscal years, continuation of this Contract is subject to appropriation or availability of funds for this project. If funds are not appropriated or otherwise made available, the State shall have the right to cancel this Contract at the end of the last period for which funds have been appropriated or otherwise made available by giving written notice of cancellation to the Contractor. The State shall give the Contractor written notice of such non-appropriation or unavailability within 30 days after it receives notice of such non-appropriation or unavailability.
- 4. In the event the Contractor, an officer of the Contractor, or an owner of a 25% or greater share of the Contractor, is convicted of a criminal offense incident to the application for or performance of a State, public or private Contract or subcontract; or convicted of a criminal offense including but not limited to any

of the following: embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, attempting to influence a public employee to breach the ethical conduct standards for State of Michigan employees; convicted under State or federal antitrust statutes; or convicted of any other criminal offense which in the sole discretion of the State, reflects upon the Contractor's business integrity.

5. In the event any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services pursuant to Constitution 1963, Article 11, section 5, and Civil Service Rule 4-6. Cancellation may be in whole or in part and may be immediate as of the date of the written notice to the Contractor or may be effective as of the date stated in such written notice.

#### I-X NON-DISCRIMINATION CLAUSE

In the performance of this Contract or Direct Purchase Order resulting herefrom, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to their hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, physical or mental disability unrelated to the individual's ability to perform the duties of the particular job or position. The Contractor further agrees that every subcontract entered into for the performance of this Contract or Direct Purchase Order resulting herefrom will contain a provision requiring nondiscrimination in employment as herein specified, binding upon each This covenant is required pursuant to the Elliot Larsen Civil subcontractor. Rights Act, 1976 Public Act 453, as amended, MCL 37.2101, et seg, and the Persons with Disabilities Civil Rights Act, 1976 Public Act 220, as amended, MCL 37.1101, et seg, and any breach thereof may be regarded as a material breach of this Contract or Direct Purchase Order.

#### I-Y GENERAL

This Contract is for the commodities or services specified hereunder to be furnished during the period as noted. Exact quantities to be purchased are unknown except that Contractor will be required to furnish all such materials as may be ordered during the Contract period. Quantities specified if any, are estimates based on prior purchases, and the State is not obligated to purchase in these or any other quantities. Orders for delivery will be issued directly to the Contractor by various State departments on the Direct Purchase Order Release Form and by the Office of Purchasing on the Direct Purchase Order Form.

Attached is a listing of State agencies (Attachment "A") that may wish to order from this Contract. The listing shall not limit participation of additional agencies as the need may develop at the same prices, terms and conditions. Orders may also be issued by local units of government.

#### I-Z NOTICE AND RIGHT TO CURE

In the event of a curable breach by the Contractor, the State shall provide the Contractor written notice of the breach and a time period to cure said breach described in the notice. This section requiring notice and an opportunity to cure shall not be applicable in the event of successive or repeated breaches of the same nature or if the State determines in its sole discretion that the breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage or destruction of any real or tangible personal property.

#### I-AA PACKAGING

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of Department of Transportation (D.O.T.) and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

## SECTION II REQUIREMENTS OF THE STATE'S MEDICAL/SURGICAL SUPPLY PROGRAM

#### II-A GOALS OF THE STATE'S MEDICAL/SURGICAL SUPPLY PROGRAM

To consolidate all of the State's medical/surgical product needs with one prime vendor thereby reducing the State's costs in processing orders and payments.

To have access through the prime vendor of a wide range of clinically acceptable products which meet the needs of State agencies.

To obtain, with the assistance of the prime vendor, discounted pricing from manufacturers.

To achieve, with the assistance of the Contractor, product standardization.

To get frequent delivery of products to State agencies thereby reducing the State's costs of warehousing and inventory control.

To provide a flexible distribution program that can meet the particular needs of each State agency.

#### II-B BACKGROUND INFORMATION

State of Michigan Agencies purchase approximately three million dollars annually of medical/surgical supplies. The number of residents in State institutions is approximately 35,000. State institutions consist of prisons that have medical clinics, an acute care hospital, which serves most of the correctional institutions, mental health hospitals, two long term care veteran's facilities and residential facilities for youthful offenders. A list of these institutions is found in Attachment A.

#### **II-C DEFINITIONS**

**Contract Administrator** is the State employee in the Office of Purchasing assigned to administer the Contract for the State and shall be the central contract person for the Contractor and State agencies.

**Contractor's Cost** is the Contractor's actual invoice cost from the manufacturer or supplier plus applicable freight less all off-invoice Contract allowances. These allowances shall include all rebates, promotional allowances, reverse rebates, cost adjustments, special incentives and discounts allowable under a Pricing Agreement. Applicable freight for any product shall not exceed the rate charged by nationally recognized carriers operating in the same market for the same type of freight service.

**Emergency Delivery** is delivery of a product ordered and delivered on the same day.

**Pricing Agreements** are agreements with manufacturer's or suppliers which have been negotiated by the Contractor on behalf of the State of Michigan or negotiated by the Office of Purchasing or by a buying group for its' members or by a third party.

#### **II-D SPECIFICATIONS**

Definite Specifications – All commodities and services to be furnished hereunder shall conform to the specifications as noted in the "Invitation To Bid" and/or copies of specifications attached.

#### II-E F.O.B. POINT

Prices are quoted "F.O.B. Delivered" with transportation charges prepaid on all orders (excluding emergency orders).

#### II-F PRODUCTS COVERED AND AGENCY EXEMPTIONS

The Contractor shall provide all State agencies with the full range of clinically acceptable consumable medical/surgical products excluding pharmaceuticals. If the Contractor cannot timely provide a product needed by an agency, the agency may go to another vendor to obtain the products.

The Grand Rapids Home for Veterans and Jacobetti Home for Veterans may be eligible to purchase medical/surgical supplies through the Federal Veteran's Administration Contracts. If the State's prime vendor is not a Federal Veteran's Administration prime vendor, both of these State agencies are exempted from this Contract for medical/surgical products that cost less on the federal contract.

#### **II-G PRODUCT EVALUATION**

The specific manufacturer product lines to be supplied by the Contractor will be selected in consultation with the Contractor by the State's Medical Product Advisory Committee and through an evaluation process at Duane Waters Hospital, Department of Corrections. The State will annually review products for clinical acceptability and reserves the right to add and remove products available to State agencies through the Contractor. The State will review new products as the need arises and reserves the right to add new products to the products available from the Contractor. The Contractor shall keep the Contract Administrator advised of new products, changes in products and all product recalls. The Contractor shall send all product notices, as well as notices of any other changes affecting its' distribution services and notices of new distribution services to the Contract Administrator.

#### II-H PRODUCT DISCOUNTS

The Contractor shall be responsible for negotiating discounts off list prices directly with manufacturers for the State of Michigan. These discounts must be acceptable to the State and the State will benchmark discounts against prices paid by other users. The Contractor shall provide the Contract Administrator with copies of all Pricing Agreements negotiated by the Contractor on behalf of the State. The Contractor shall provide the Contract Administrator with list prices for all products, the negotiated discount for all product lines and length of time the manufacturer will hold the discount. The inability of the Contractor to negotiate discounts acceptable to the State may result in finding the Contractor in default thereby causing the State to cancel the Contract. Upon cancellation for default, the State reserves the right to begin negotiation with another bidder to enter a Contract for all of the State's medical/surgical product needs.

The Contractor will keep the Contract Administrator informed of products being ordered by State agencies for which there are no price agreements. The State of Michigan reserves the right to negotiate Pricing Agreements directly with manufacturers, to join a buying group and use the product Pricing Agreement negotiated by the buying group or use a Pricing Agreement negotiated by a third party.

The Contractor shall pass on to the State agencies all price discounts and reductions that the Contractor is entitled to receive from the manufacturers and suppliers under a Pricing Agreement. These discounts and reductions shall include, without limitation free goods, rebates, quarterly and other discounts, early payment discounts, special manufacturer deal prices and carload shipment discounts.

#### II-I CATALOGS

Without limitation, the Contractor shall provide State agencies with a product listing and description of all products with discounted pricing for the State of Michigan. This catalog (product listing) shall contain all information necessary for an agency to place an order with the Contractor. This catalog (product listing) shall be updated as needed and may be submitted electronically or on disk or CD-ROM.

#### II-J FILL RATES

A line on an order shall be considered filled if the correct item is shipped and the quantity ordered equal the quantity shipped. If the quantity shipped is less than or greater than the quantity ordered the item will not be considered filled. Substitute items will be considered filled if the substitute is pre-approved by the ordering agency. The minimum acceptable fill rate is 95%. A product on manufacturer's backorder to the Contractor shall be exempt from the fill rate requirement.

#### II-K SUBSTITUTIONS/BACKORDERS

It is the Contractor's responsibility to notify the State agencies in advance of delivery of any shortage of product. Confirmations of substitutions or backorders shall be faxed to the ordering agencies within two (2) hours after a substitution has been agreed upon by the agencies.

#### II-L ORDERING

There is no minimum order requirement. The Contractor shall have the capacity to receive orders electronically, by phone, facsimile, and by written purchase order. Confirmation of agency's order shall be faxed or electronically sent to the agency within two (2) hours of receipt of order by the Contractor. Items shall be available in less than case lots in order to meet the individual needs of each agency.

#### II-M ELECTRONIC FUNDS TRANSFER

The Contractor and the State agree that in the event any State agency has the capability for electronic transfer of funds compatible with that of the Contractor and chooses to use such payment method, that agency will be to allowed to do so by mutual agreement from the Contractor.

#### II-N DELIVERY

Each agency may have specific needs as to the method of delivery, size of delivery vehicle and security concerns. The Contractor shall be flexible in order to satisfy these special requirements. Some agencies may establish regular delivery schedules. These may be twice per week, biweekly or monthly depending on the needs of the agency. Some agencies require their supplies to be packaged (shrink wrapped) by purchase order and some require individual deliveries to be made to different locations. **Agency shall contact Contractor for these special requests, if needed.** 

The Walter Reuther Hospital does require the Contractor to deliver products ordered from that agency to be wrapped and specifically identified by floor and delivered to each floor at that facility. Mount Pleasant Center also required products to be delivered to individual buildings within the facility. Additional markups are stated on the Item Listing/Pricing pages at the end of the terms and conditions for each of these extra services.

Items shall be delivered at the lowest Contractor's cost plus the appropriate markup indicated on the pricing page as noted above. There shall be no additional charge unless the delivery is an Emergency Delivery.

Each order shall be accompanied with a packing slip. At the beginning of each month, a list of products purchased during the previous month shall be sent to each agency. The packing slip shall contain the following information:

Agency name and address
Agency designated purchase order number on package
Stock number and brief description of each item
Unit of issue and quantity issued for each item
Unit price and extended price for each item
Date order was received by Contractor
Total price of the order

All deliveries shall be F.O.B. destination to the ordering agency. Responsibility and liability for loss or damage shall remain with the Contractor until final inspection and acceptance when responsibility shall pass to the agency except as to latent defects, fraud, and the Contractor's warranty obligations, if any.

#### II-O EMERGENCY DELIVERY

The Contractor shall have the capability for same day delivery in the lower part of the State at a fee in addition to the mark-up.

#### II-P PALLETIZING

Shipments may be requested as palletized deliveries; and if requested, shall conform to the following:

- Manufacturers standard 4-way shipping pallets are acceptable.
- Maximum height: 5'6"; including pallet.
- Maximum weight: 3500 pounds; including pallet.
- Pallets are to be securely banded or shrink-wrapped.

#### II-Q INSPECTION OF PRODUCT

Products shall be inspected by the ordering agency within 30 days of delivery. Products shall not be accepted if the product is defective, damaged, or outdated, if the product has been recalled, if the product was shipped in error, if the product is an unauthorized substitute product or if the product does not conform to this agreement or to the purchasing agreement under which it is available to State agencies. Rejected products shall be picked up by the Contractor within ten (10) days of being notified of the rejection by the agency. Contractor shall bear the risk of loss or damage to the product after the time the product leaves the physical possession of the State agency. Rejected products shall be exchanged or credited by the Contractor.

#### II-R RETURNED GOODS POLICY

In addition to returning rejected products, State agencies may, unless prohibited by law, return products ordered from the Contractor under the following circumstances: (1) the product is a stock product or committed product and is no longer needed by the State agency due to deletion from its standard supply list, or changes in usage patterns, provided the product is returned at least six (6) months prior to its expiration date, is in its' original packaging and is in salable condition, (2) The product is one which a product manufacturer or supplier authorized for return through the Contractor. The State agency shall bear the cost of shipment to the Contractor and the State agency bears the risk of loss or damage to the product until it is received by the Contractor.

Products returned must be exchanged or credited by the Contractor according to the following: Products returned within 90 days of the invoice date must be credited 100%. Products returned after 90 days of the invoice date shall be credited 75%. Special order items shall be credited 75% regardless of the date when the product is returned.

#### II-S CUSTOMER SERVICE

The Contractor shall have an accessible customer service department with an individual specifically assigned to State of Michigan accounts.

#### II-T BILLINGS

All billings to State agencies shall be accurate and include the following information:

Agency name and address
Agency purchase order number
State accounting information
Stock number and brief description of each item
Unit of issue and quantity issued for each item
Unit price and extended price for each item
Location where products were delivered
Statement Total

#### II-U THIRD PARTY BILLINGS

The Contractor shall have the capability to directly bill Medicare or other insurance company for products provided by the Contractor which are eligible for Medicare Part B reimbursement or reimbursement for another insurance company. This service shall be provided at no cost to the State. At the request of a State agency, the Contractor shall, at no cost to the State, do an assessment of the eligibility of persons residing in the State institution for Medicare Part B eligibility or eligibility under another insurance plan.

#### II-V TRAINING AND EDUCATION

The Contractor and the Office of Purchasing shall provide initial training to individual agencies on aspects of the ordering, shipping, billing, and receiving necessary to utilize the Contractor's system as well as training regarding the contractual obligations of both parties. At the request of the Contract Administrator, the Contractor shall, through manufacturer's representatives, provide in-service training to agency personnel on products and product safety issues at no cost to the State.

#### **II-W MANAGEMENT REPORTS**

The Contractor shall submit the following management reports:

## To the Contract Administrator Within 30 days of the end of each quarter the following reports:

- a. Itemized report of all items purchased by each agency for the previous quarter. The report shall include item description, item number, pack, quantity purchased and total cost.
- b. Report of all agencies making purchases. Report shall include agency name, account number, date of last purchase, and total dollar purchased.
- c. Fill rate information by agency, which shall include the number of orders received, orders processed, back orders, partially filled orders and reorders. Also included shall be a list of products that have been on manufacturer backorder during the quarter and a list of products that are currently on manufacturer backorder. The name of the manufacturer shall be listed with each product.

## Within 30 days of the end of each year of the Contract, the following reports:

- a. Itemized report of all items purchased by each agency for the previous year. Report shall include item description, item number, pack, quantity purchased and total cost.
- b. Itemized report of all items purchased by all agencies and local units of government for the previous year. Report shall include item description, item number, pack, quantity purchased and total cost.

#### At the request of the Contract Administrator:

Itemized report of all items purchased by all agencies for which there is no negotiated pricing discounts or pricing agreements.

Products purchased by manufacturer by agency and statewide.

Fill rates by product categories and for all product categories by agency

and

statewide.

Custom reports that the Contract Administrator may request for time to time.

#### To each agency:

Within 30 days of the end of each quarter the following report:

Itemized report of all items purchased by that agency for the previous

quarter.

Report shall include item description, item number, pack, quantity purchased and

total cost.

Within 30 days of the end of each year of the Contract:

Itemized report of all items purchased by that agency for the previous

year.

Report to include item description, item number, pack, quantity purchased

and

total cost.

Report to be itemized by location of each agency.

#### II-X PERFORMANCE REVIEWS

The Contract Administrator, in conjunction with State agencies, will review with the Contractor their performance under the Contract. Performance reviews shall be conducted every 4 months during the first year of the Contract and twice per year thereafter. Performance reviews may be changed to twice per year in the subsequent years of the Contract, if performance has met expectations. Performance reviews shall include timeliness of delivery, satisfaction of delivery, fill rates, pricing agreements, customer service, the amount of back orders and the status of such orders, the number of substitutions and the reasons for substitutions, accuracy of billings, 3<sup>rd</sup> party billing services and any other requirements of the Contract.

Upon finding by the Contract Administrator of poor performance by the Contractor, the Contractor shall be given an opportunity to respond and take corrective action. If the problem is not resolved in a reasonable amount of time as determined by the Contract Administrator, the Contract may be cancelled for default.

#### II-Y NEW SERVICE OPPORTUNITIES

The Contract Administrator and the Contractor shall meet twice during the year to share new service information and technology and to discuss opportunities of mutual interest. The Contractor shall work with the Contract Administrator in developing new services and exploring opportunities of mutual interest.

#### II-Z ADDITIONAL PRODUCTS AND SERVICES

The Office of Purchasing reserves the right to modify the services provided for in the Contract and add products to the Contract during the course of the Contract. Such modification may include adding or deleting tasks that this service shall encompass and/or any other modifications deemed necessary. Any changes in pricing proposed by the Contractor resulting from the requested changes are subject to acceptance by the State. Changes may be increases or decreases.

#### **II-AA NON-STATE AGENCY REQUIREMENTS**

Act Number 431 of the Public Acts of 1984 permits the State of Michigan, Department of Management and Budget, to provide purchasing services to any city, village, county, township, school district, intermediate school district, non-profit hospital, institution of higher education, community, or junior college. The bidder is requested to complete the "Non-State Agency Statement" (Section II-CC, page 20) to indicate a willingness to supply commodities to these authorized local units of government, school districts, etc. as well as the State departments and agencies. A listing of approved program members will be included.

Inasmuch as these are non-State agencies, all invoices will be submitted to and payment remitted by the local unit of government on a direct and individual basis. Orders received from non-approved local units of government shall not be considered unless prior approval is granted by Office of Purchasing.

#### **II-BB ITEM LISTING PAGES**

The price quoted for each item was derived by utilizing a discount off of the catalog price. The discount utilized is the same for ALL items.

Copies of Contractor's catalog (listing of most used available items) will be distributed to all agencies and Office of Purchasing (OOP) by the Contractor by February 2, 2002. CDRoms will be available to any agencies that wish to receive them and these will be distributed to the agencies by the Contractor within the next few weeks. Agencies shall have the ability to order any item in the Contractor's catalog/CDRom at the discount that is reflected in the Contractor's response shown on the Item Listing/Pricing Pages.

#### **II-CC INTERNET ACCESS**

The Office of Purchasing and the State agencies will have the ability to view the Contractor's catalog information on the Internet. This will assist those agencies that do have Internet access to view the products and see the State's discounted price for each product. There would have to be security measures built into this program and passwords to protect that information.

#### II-DD PRICE

For each item, the Contractor shall charge the lowest Contractor's Cost available to the State of Michigan plus the appropriate Contractor's markup quoted in their price proposal. The markups shall cover storage, processing and delivery. The total cost, Contractor's Cost plus the markup quoted, will be the cost charged to and paid by the ordering agency. Except for Emergency Delivery, there shall be no additional charges. The markups and the additional fees quoted shall remain firm for 24 months from the date the Contract becomes effective.

The Contractor's markups and additional fees may be revised at the end of the 24 month period and each 24 month period thereafter. Revisions shall be based on general industry changes and supported by adequate detail to document same. Revisions may be either increases or decreases and may be requested by either party.

If the State elects to extend the Contract for an additional 60 days at the end of the five year Contract, the markups and additional fees shall be the same as those immediately preceding the 60 day extension.

The postmark date on the Contract Release will determine prices to be charged on orders (requesting a single shipment to be delivered prior to the effective date of the price revision) that may already be in transit to the Contractor prior to the new price implementation date. Orders issued by agencies requesting multiple deliveries, over a specified period of time, which may overlap two price periods, shall reflect the current price at the time of delivery.

IN THE EVENT PRICES ARE NOT ACCEPTABLE TO THE STATE, THE STATE RESERVES THE RIGHT TO CANCEL THE CONTRACT AND BEGIN NEGOTIATIONS WITH ANOTHER BIDDER TO ENTER A CONTRACT FOR ALL OF THE STATE'S HOSPITAL/MEDICAL/SURGICAL PRODUCT NEEDS.

#### II-EE SITE VISITS

The State may conduct a site visit to tour and inspect the distribution center and administrative offices. The Office of Purchasing will schedule these visits, if required.

#### II-FF USAGE REPORTING - LOCAL UNITS OF GOVERNMENT

Contractor may be required to report the Contract usage by local units of government. Such usage shall be reported quarterly and by item to the Contract Administrator.

#### II-GG USAGE REPORTING – STATE AGENCIES

Contractor may be required to report the Contract usage by State agencies. Such usage shall be reported quarterly and by item to the Contract Administrator.

#### II-HH MARKUP COST SHEET

 INDICATE YOUR MARKUP TO COVER ALL COSTS ASSOCIATED WITH PROCESSING ORDERS, STORAGE AND DELIVERY IN BULK SHRINK WRAPPED TO AGENCY'S RECEIVING DOCK OR INSIDE RECEIVING AREA.

#### **PER ITEM 7.9%**

2. INDICATE YOUR MARKUP TO COVER ALL COSTS ASSOCIATED WITH PROCESSING ORDERS, STORAGE AND DELIVERY PACKAGED BY DEPARTMENT TO THE AGENCY'S DOCK OR INSIDE RECEIVING AREA.

#### **PER ITEM 10.3%**

3. INDICATE YOUR MARKUP TO COVER ALL COSTS ASSOCIATED WITH PROCESSING ORDERS, STORAGE AND DELIVERY PACKAGED BY DEPARTMENT INSIDE TO A WARD, FLOOR, WING OR OTHER SUB-UNIT INSIDE THE BUILDING.

#### **PER ITEM 14.8%**

4. INDICATE YOUR MARKUP TO COVER ALL COSTS ASSOCIATED WITH PROCESSING ORDERS, FOR DELIVERY TO INDIVIDUAL BUILDINGS WITHIN A FACILTY.

#### **PER ITEM 12.3%**

5. INDICATE YOUR CHARGE, IN ADDITION TO MARKUP QUOTED ABOVE, FOR SAME DAY EMERGENCY DELIVERIES.

#### PRICE PER DELIVERY \$125.00

Person responsible for administering this Contract.

NAME: Colleen Bowman
TITLE: Territory Manager
PHONE: (800) 447-0225 X 530
FAX #: (419) 447-7201
F-MAIL: chowman@senecamedical.com

## STATE OF MICHIGAN - AGENCY PROCUREMENT LIST (Revised 06/01/01)

AGENCY AND ADDRESS TELEPHONE	CONTACT	
Michigan Career & Technical Institute 664-9210 11611 West Pine Ave., Plainwell, MI 49080	Leslie C. Ray	(616)
COMMUNITY HEALTH, Dept. of Budget Division  4 <sup>th</sup> Floor, Cass Bldg. 241-2832 Lansing, MI 48909	Lynn Strong/Jane Bitsicas 241-0134 Tamara Reed Sharon St. Arno 241-3784	(517) (517)
Commodity Purchasing Office 335-9388 1st Floor, Cass Bldg. 241-2305 Lansing, MI 48909	Beth Kinsey Shirley Martin	(517) (517)
Caro Center * 673-3191 2000 Chambers Rd, Caro, MI 48723-9296 Center for Forensic Psychiatry	Pat Gettel Ext. 445 Beth McKellen	(517) (734)
429-2531 P.O. Box 2060, Ann Arbor, MI 48106  Hawthorn Center	Ext. 531  Nadine Merriman	(248)
349-3000 18471 Haggerty Road, Northville, MI 48167 Huron Valley Center	Ext. 233  Dee Proctor	(734)
434-3899 3511 Bemis Road, Ypsilanti, MI 48197  Kalamazoo Psychiatric Hospital	Pam Butler	(616)
337-3047 1312 Oakland Drive, Kalamazoo, MI 49008		, ,
Mt. Pleasant Center * 773-7921 1400 W. Pickard, Mt. Pleasant, MI 48858	Robert Kampf Ext. 2370	(517)

Northville Psychiatric Hospital 349-1800	Cary Whipple	(248)
41001 W. 7 Mile Road, Northville, MI 48167	Ext. 2101 Dennis LeBlanc Ext. 2102	
Walter P. Reuther Psychiatric Hospital 367-8409	Sharon Stain	(734)
30901 Palmer Road, Westland, MI 48186		
Southgate Regional Center * 324-4156	Pamela Mason	(734)
16700 Pennsylvania Rd, Southgate, MI 48195	Ext. 156	

## AGENCY AND ADDRESS TELEPHONE

#### **CONTACT**

Grandview Plaza, Lansing, MI 48909  Grandview Plaza, Lansing, MI 48909  Marsha Stansfield 335-2889  John Knopp 335-4904	
Adrian Temporary Facility (See Gus Harrison Regional Facility)	
Alger Maximum Facility * P.O. Box 600, Munising, MI 49862 Barb Beacham Ext. 1144 (906) 387-5000 Baraga Maximum Facility *	
·	906)
Ext. 1152	
E. C. Brooks Correctional Facility * Chris Devoogd 773-0029	213)
2500 S. Sheridan Drive Debbie Hanks	
773-0022 Muskegon, MI 49444	
Carson City Regional/Temporary Facilities * Pam Silverthorn 584-3941  10522 Boyer, Carson City, MI 48811 Ext. 6107  Brian Goerge Ext. 6108	517)
• •	906)
495-2275 4387 W. M-80, Kincheloe, MI 49784 Ext. 3117	
Chippewa Temporary Correctional Facility Rich Cottle 495-2275	906)
4535 W. Tone Road, Kincheloe, MI 49785 Ext. 3117	
G. Robert Cotton Facility (see State Prison of Southern Michigan)	
Florence Crane Women's Facility * Ron LaBelle (5 279-9165	517)
38 Fourth Street, Coldwater, MI 49036 Ext. 1217	

**Charles Egeler Correctional Facility** 

(see State Prison of Southern Michigan)

Linda Brice	(616)
Ext. 221	
B. Schoolmaster	(517)
Ext. 3110	
Cathy Judkins	(734)
Norma Sage	(616)
Ext. 226	
CONTACT	<u> </u>
Jan Major	(616)
Ext. 380	
Chuck Bergman, x4228	(906)
Ruth Paquin, x4292	
Ron LaBelle	(517)
Ext. 166	
Tawana Brooks	(810)
Ext. 154	
Dave Rice	(906)
Ext. 348	
Cyndi Marshall	(616)
LAI. ZUS	(616)
Grazina Giroux	(517)
	Ext. 221  B. Schoolmaster Ext. 3110 Cathy Judkins  Norma Sage Ext. 226 CONTACT  Jan Major Ext. 380 Chuck Bergman, x4228 Ruth Paquin, x4292 Ron LaBelle Ext. 166 Tawana Brooks Ext. 154 Dave Rice Ext. 348  Cyndi Marshall Ext. 209

Mid-MI Temporary Correctional Facility *	Nancy Michaels 681-7008	(517)
8201 N. Crosswell Road, St. Louis, MI 48880	00.7000	
Mound Regional Facility *	Rochelle Comer 368-8300	(313)
17600 Ryan Road, Detroit, Mi 48212	Ext. 2114	
Muskegon Correctional Facility	Kathy Ayotte 773-3201	(213)
2400 S. Sheridan Dr., Muskegon, MI 49442	Ext. 224	
Muskegon Temporary Facility	Chris Devoogd 773-0029	(213)
2500 S. Sheridan Dr., Muskegon, MI 49444	Debbie Hanks 773-0022	
Newberry Correctional Facility *	Jody Mark (906)293-0003	
3001 Newberry Ave., Newberry, MI 49868	(000)200 0000	
Oaks Correctional Facility * 723-8272	Sharol Zimmerman	(616)
P.O. Box 38, Eastlake, MI 49626	Ext. 1056	
Ojibway Correctional Facility * 787-2217	Jean Balduc	(906)
P.O. Box 236, Marenisco, MI 49947	Ext. 114	
Pine River Correctional * 681-8001	Bonnie Compton	(517)
320 N. Hubbard, St. Louis, MI 48880		
Pugsley Correctional Facility * 263-5253 7401 Walton Road Kingsley, MI 49649	Sue Ellen Walter	(231)

#### **AGENCY AND ADDRESS** CONTACT TELEPHONE **Riverside Correctional Facility** (616)Jan Major 527-0110 777 W. Riverside Drive, Ionia, MI 48846 Ext. 380 **Ryan Correctional Facility** Lisa Porter (313)368-3200 17600 Ryan Road, Detroit, MI 48212 Ext. 1123 Saginaw Correctional Facility \* J. Stone-Wallace (517)695-9880 9625 Pierce Road, Freeland, MI 48623 Ext. 1136 St. Louis Correctional Facility\* Nancy Michaels (517)681-6444 8585 N. Crosswell Road, St. Louis, MI 48880 **Scott Regional Facility** Jean Woolridge (734)459-7400 47500 Five Mile Rd., Plymouth, MI 48170 Ext. 229 **Special Alternative Incarceration** Cheryl Daugherty (734)475-1368 18901 Waterloo Rd. Chelsea, MI 48118 Ext. 342 Standish Maximum Facility \* Sherry Payton (517)846-7000 4713 W. M-61, Standish, MI 48658 Ext. 1149 **State Prison of Southern Michigan** Renard Marshall (517)780-6101 4000 Cooper Str., Jackson, MI 49201 Carol Brownlee 780-6102 Sandi Fairbanks 780-6104 Thumb Correctional Facility \* **Donna Jones** (810)667-2045 3225 John Conley Dr., Lapeer, Mi 48446 Ext. 239

Corrections Camp Program Directory
Camp Branch \* Camp Brighton \* Camp Cusino \*
Camp Kitwin \*

**Western Wayne Correctional Facility** 

48401 Five Mile Rd., Plymouth, MI 48170

Cathy Carr

Ext. 230

(313)

459-2500

19 Fourth Street South, P.O. Box 7	P.O. Box 200	HCR Space One, Box 120	M-26
Coldwater, MI 49036 Painesdale, MI 4995	Pinckney, MI 48169 55	Shingleton, MI 49884	
Camp Koehler * Sauble *	Camp Ottawa *	Camp Pellston *	Camp
16463 S. Huggin Rd. E. Freesoil Rd.	216 Gendron Road	Route #1	4058
Kincheloe, MI 49788 Freesoil, MI 49411	Pellston, MI 49769	Pellston, MI 49769	
Camp Tuscola * Waterloo*	Camp Lehman *	Camp Manistique *	Camp
Waterloo* 2420 Chambers Rd.	Camp Lehman * 4282 Hartwick Pines Rd.	Camp Manistique * 401 N. Maple Street	<b>Camp</b> 6000
Waterloo*	•		-

### AGENCY AND ADDRESS TELEPHONE

#### **CONTACT**

School for the Deaf and Blind * 257-1460 W. Court at Miller Road, Flint, MI 48503	Alex Davlantes  Cathleen St. James	(810)
257-1472  FAMILY INDEPENDENCE AGENCY		
235 S. Grand Ave., Ste. 1205 373-4108 P.O. Box 30037, Lansing, MI 48909	Judy Unrath	(517)
MI Commission for the Blind 337-3852	Melody Lindsey	(616)
1541 Oakland Drive, Kalamazoo, MI 49008	Linda Cochran	

## Contacts for the following agencies should be made through Family Independence Agency - Central Office

Adrian Training School *	Arbor Heights Center	Bay Pines
Center *		
P. O. Box 218	1447 Washington Heights	2425 N. 30th
Street		
Adrian, MI 49221	Ann Arbor, MI 48104	Escanaba, MI
49829		·

### Genesee Valley Regional Ctr W.J. Maxey Boys' Training School Nokomis Challenge Center \*

4287 W. Pasadena	P. O. Box 349	6300 S. Reserve
Road, #G Flint, MI 48504 48651	Whitmore Lake, MI 48189	Prudenville, MI

## **Shawano Center** \* 10 Howes Lake Road Grayling, MI 49738

337-3848

MILITARY & VETERANS' AFFAIRS, Dept. of 2500 S. Washington, Lansing, MI 48913 483-5663	Carol Kitchin	(517)
483-5803	Sandy Wentworth	
483-5658	Jim Schleicher	
Grand Rapids Home for Veterans 364-5309	Wayne Postmus	(616)

3000 Monroe Ave. Grand Rapids, MI 49505 364-5305	Doug Wagenborg	
D. J. Jacobetti Home for Veterans * 226-3576	Joe Miller	(906)
425 Fisher Street, Marquette, Mi 49855	Ext. 351	